

Corporate Account Executive Cover Letter

5498 Zieme Trafficway West Fallonview, NV 80256-8883

Dear Jordan Blick,

I submit this application to express my sincere interest in the corporate account executive position.

In the previous role, I was responsible for comprehensive support and service to customers in order to ensure retention, increase sales opportunities and grow the client spend of Ipreo's products and services.

My experience is an excellent fit for the list of requirements in this job:

- Presentation/Public Speaking
- Experience in Polyolefins
- Fluent German and good English written and verbal language skills
- Create a plan to identify, penetrate and sell to accounts in assigned geographic territory
- Take a relentless and disciplined approach to cold calling, prospecting, and territory development
- Work closely with Alliances organization to identify and leverage partners to work closely with during the entire sales cycle
- Work closely with Sales Management to build proposals, RFP responses and to close business
- Support existing customer needs, and work with Professional Services to ensure customer Success

Thank you for considering me to become a member of your team.

Sincerely,

Justice Gibson