

Cloud Sales Cover Letter

480 Quigley Ferry Bogisichland, MS 08784

Dear Riley Torp,

I am excited to be applying for the position of cloud sales. Please accept this letter and the attached resume as my interest in this position.

In my previous role, I was responsible for architectural expertise, direction, and assistance to cloud analysts, engineers, other system architects, and software development teams.

I reviewed the requirements of the job opening and I believe my candidacy is an excellent fit for this position. Some of the key requirements that I have extensive experience with include:

- First hand experience selling Software Development consultants and/or Cloud Application consulting
- Partner / Systems Integrator management skills
- Driven to assist customers in making the right decisions which will drive the optimal outcomes - even if it results in elongating the sales cycle
- Achieving BU financial targets (where applicable)
- Achieving BU business development goals and deployment outcome
- Attracting and retaining key talents
- Passion for technology associated with the Cloud, Security, industry transformation trends, and business impacts of technology
- Proven track record in fostering a positive, inclusive culture /Ohana

Thank you for considering me to become a member of your team.

Sincerely,

Dakota Block