

# Cloud Sales Cover Letter

2486 Hosea HarborsEast Tiffanieborough, DE 62175

**Dear Justice Daugherty,**

Please consider me for the cloud sales opportunity. I am including my resume that lists my qualifications and experience.

Previously, I was responsible for security expertise for truly massive software projects and cloud service designs for a hybrid cloud model.

I reviewed the requirements of the job opening and I believe my candidacy is an excellent fit for this position. Some of the key requirements that I have extensive experience with include:

- Past Programming experience in Java, C, C++, or .NET
- Understanding of messaging-middleware technologies, including IBM MQ, TIBCO, WebMethods
- Experience with Salesforce.com, Apex coding and using API's
- Experience working with Sales Operations, System Engineering, Customer Support, and Product Development
- Strong understanding of cloud technologies and sales methodologies in cloud marketplace
- Manage global cloud alliance sales pipeline and report to senior execs weekly
- Demonstrated experience building trust with Sales organizations and technical teams
- Independent worker who takes initiative to drive engagements

**I really appreciate you taking the time to review my application for the position of cloud sales.**

Sincerely,

Emery Wiegand