

Client Partner, Travel Cover Letter

65757 Poulos Forest East Ligia, ME 44645

Dear Sutton Okuneva,

I am excited to be applying for the position of client partner, travel. Please accept this letter and the attached resume as my interest in this position.

In my previous role, I was responsible for consulting to HR Business Partners, recruiting and business leaders to develop appropriate reports, metrics and research.

Please consider my qualifications and experience:

- Prior experience (ideally in London) in selling Tech advertising, custom content and conference programs is preferred
- Positive, self-driven and motivated
- Knowledge of syndicated research and campaign performance metrics as sales tools
- Experience with the global service delivery model implementing in higher education and/or nonprofits
- Experience of selling Salesforce services or solutions in Higher Education & Nonprofit
- Proven track record in client relationship management, business development, and sales within the education and nonprofit vertical
- Experience managing a client P&L, including reporting and metric assessment for the account
- Creates sales strategy and plans for the Client Partner's review and to be incorporated into a broader client strategy and plan

I really appreciate you taking the time to review my application for the position of client partner, travel.

Sincerely,

Gray Gerlach