

# **Business Development Sales Manager Cover Letter**

7082 Emard CausewayWatersview, NY 43668

**Dear Dakota Flatley,**

I would like to submit my application for the business development sales manager opening. Please accept this letter and the attached resume.

In my previous role, I was responsible for required Salesforce data in a timely, accurate and complete manner, for use in management reporting and sales analysis.

My experience is an excellent fit for the list of requirements in this job:

- Established track record of leading a cross-functional team
- Proven experience in assessing top down and bottoms up market conditions, synthesising pipelines/plans from these, and achieving to the plan
- Proven track record of carrying and exceeding quota, and driving others to do so
- Proven experience negotiating, solutions-based sales with Tier 1 Carriers (NTT Group)
- Demonstrated experience responding to customer requests
- Well organized, with excellent people and communication skills
- Conduct of Business Intelligence work in support of chemical sales
- Own and Execute on the Security sales acceleration plan

**Thank you for considering me to become a member of your team.**

Sincerely,

Skyler Swaniawski