

Business Development Sales Manager Cover Letter

3654 Rocky Isle South Cleopatra, AL 90148-7998

Dear Quinn Connelly,

I would like to submit my application for the business development sales manager opening. Please accept this letter and the attached resume.

In the previous role, I was responsible for detailed reporting to the V.P.- Specialty Products through the use of SalesForce and other communication tools.

My experience is an excellent fit for the list of requirements in this job:

- In-depth knowledge of cross-border access for both investors into and out of the U.S
- Native fluency in spoken and written English
- Experience in the Electric Utility Market and with DER - Control Center, Distribution Automation and behind the meter solutions
- Proven track record in meeting goals, territory planning, client relationship development, proposal generation, engagement management, sales closing (leveraging management)
- Demonstrated proficiency with automated office/sales tools and procedures including Microsoft Power Point, Visio, Project, Word, Excel, WebEx and Salesforce.com
- Proven business development driven project success
- Financial acumen when it comes to sales, opportunity and business analysis
- Knowledge of export markets for books and book related content

Thank you for considering me to become a member of your team.

Sincerely,

Bellamy Lang