

Associate Account Executive Cover Letter

11002 Hue Curve Alethiaview, CA 39818-3297

Dear Sawyer Kuhlman,

I would like to submit my application for the associate account executive opening. Please accept this letter and the attached resume.

In my previous role, I was responsible for timely and accurate reports and forecasts to the Sales Director on current revenue and the sales pipeline.

Please consider my experience and qualifications for this position:

- Detail-oriented individual that meets deadlines on a regular basis
- Highly motivated and driven by Consistent achievement of established goals
- Experience working within Metro Ethernet, Fiber Optic or Data niche of telecommunications is preferred
- Understanding of technical specifications of telecommunications networking from both the ISP and OSP perspectives
- Superior B2B sales and negotiation skills
- Proven, successful, direct outside sales experience in B2B markets
- New business development, cold calling and prospecting
- Attend local trade shows, industry events and networking meetings

Thank you for considering me to become a member of your team.

Sincerely,

Lennon Mayert