

Associate Account Executive Cover Letter

94386 Jacobi Street South Chante, IL 37776-8446

Dear Story Hilpert,

I would like to submit my application for the associate account executive opening. Please accept this letter and the attached resume.

Previously, I was responsible for day-to-day direction and leadership across Sales, technical sales, services and support for Enterprise Software team in Japan.

My experience is an excellent fit for the list of requirements in this job:

- Understands and adapts to new technology
- Possesses a high level of stress tolerance/flexibility, and maintains a high energy level
- Functions independently and is self-motivated
- Develops and sells marketing campaigns/programs to small to mid-tier vendors
- Develops sales presentations and conducts regular sales meetings with marketing vendors to cross sell and up sell annual programs and additional line card marketing services
- Utilizes the TDAgency database to manage marketing activities, and workflow production tools to manage traffic and status updates
- Manages the Marketing Development Fund approval and claiming process for multiple vendor lines
- Works closely with Product Marketing on the vendor partner's marketing strategy

Thank you in advance for reviewing my candidacy for this position.

Sincerely,

Emerson Lakin