

Account Service Manager Cover Letter

740 Eduardo TracePort Edison, NC 00920

Dear Story Powlowski,

I am excited to be applying for the position of account service manager. Please accept this letter and the attached resume as my interest in this position.

In my previous role, I was responsible for assistance to assigned customers through the formulation and execution of strategies and plans that capitalize on the customer's strengths as supplemented by Triumph products and services.

My experience is an excellent fit for the list of requirements in this job:

- Strong customer relationships in the local Telco/Service Provider market, specifically in Astro and its subsidiaries, in various buying centers (working level up to CxOs)
- Highly motivated with a "hunting spirit" to develop new opportunities and grow business in multiple technology dimensions within the Telco/Service Providers space
- Proficient in selling solutions to large customers with a deep understanding of Telco buying cycles
- Highly analytical and challenging
- Experience within selling to datacenter & application leads within customers
- Mastery in developing trusted customer relationships
- Proficient in the application of Microsoft
- Solid proven sales experience within a comparable environment

Thank you for taking your time to review my application.

Sincerely,

Reese Gorczany