

Account Sales Cover Letter

4281 Elwood Common West Zenobia, TN 08916-0622

Dear Denver Deckow,

I would like to submit my application for the account sales opening. Please accept this letter and the attached resume.

In the previous role, I was responsible for solutions to the client and or administrator queries with regards to GPF products and services.

I reviewed the requirements of the job opening and I believe my candidacy is an excellent fit for this position. Some of the key requirements that I have extensive experience with include:

- Previous knowledge of the Polyurethane (or similar) industry and/or product ranges is essential
- Previous direct sales experience with ball, gates, globes, and checks valves highly preferred
- Works with regional leaders to ensure they are supporting the global customer as necessary to become the preferred supplier in the identified regions/products
- Experience in various Business Development, Marketing, and Sales assignments with Key Customers
- Successfully managed outside sales territory
- Knowledge of trends/competition/technology that will influence product and sales
- Sales management of a technical sales organization that includes account managers and/or systems engineers
- Familiar or experienced in a consultative sales methodology and value based selling

Thank you for taking your time to review my application.

Sincerely,