

Account Sales Executive Cover Letter

7322 Bibi VilleStanleystad, NC 11429-5446

Dear Spencer Powlowski,

I am excited to be applying for the position of account sales executive. Please accept this letter and the attached resume as my interest in this position.

In my previous role, I was responsible for technical analysis and development of existing and proposed architectures and products for a variety of sales vertical markets.

Please consider my qualifications and experience:

- New Sales - Prospect and conduct inside and outside sales calls to prospective clients and partners specific to the product line being promoted
- Upsell & Cross-sale - Prospect and conduct inside and outside sales calls to existing clients and partners of HomeSmart with new product lines
- Present quotes to prospects, consult on coverage needs, conduct closing processes and document results/follow ups needed into internal CRM system
- Promptly returns all calls, email and text messages
- Conducts seminar/presentations in real estate office as time permits and broker approves
- Joins and actively participates in organizations that will produce leads for new business
- Attends all company meetings
- Actively work with internal teams to perform all the necessary steps for effective prospecting and qualification

Thank you for considering me to become a member of your team.

Sincerely,

Dakota Emmerich