

Account Sales Executive Cover Letter

8790 Raymundo Drive North Reyes, NH 43568-3839

Dear Rory Sanford,

I submit this application to express my sincere interest in the account sales executive position.

In my previous role, I was responsible for deep focus within assigned clients to understand strategic plans/intentions and articulate the value proposition offered through SAP services.

Please consider my experience and qualifications for this position:

- Competitive starting salary and benefits program (private health care, life insurance, PG stock options, saving plans, lunch subsidy)
- Mentoring programs & trainings
- Master's Club Sales Category 1 or 2
- Complete reporting and analysis of sales, inventory and promotional data from multiple data points including NPD and other customer POS data sources
- Support exceptional forecast accuracy to drive outstanding customer service levels in the FAN channel
- Assist with the maintenance of outstanding relationships with key customers to be viewed as 'best in class' business partner
- Collaborate with marketing, shopper insights, field merchandising, demand planning and finance to ensure full alignment of execution of key brand strategies to deliver sustainable growth within customer
- A real interest in using data to improve business decisions with a strong analytical skills set

Thank you for considering me to become a member of your team.

Sincerely,

Greer Klocko