

# Account Manager, Corporate Cover Letter

9780 Wiza PrairieSchowaltershire, MS 55568

**Dear Justice Funk,**

I am excited to be applying for the position of account manager, corporate. Please accept this letter and the attached resume as my interest in this position.

In my previous role, I was responsible for application support for Flight Centre Travel Group's (FCTG) Corporate brands staff including Campus Travel, Corporate Traveller, FCm, Stage and Screen and others as required.

I reviewed the requirements of the job opening and I believe my candidacy is an excellent fit for this position. Some of the key requirements that I have extensive experience with include:

- Managed care experience is also highly desirable Functional knowledge of Medicare and Government agencies, skill set that matches needs to strategic account management in state or federal sector
- Proven history of performance in developing and maintaining strong customer relationships
- Excellent networking, presentation and communications skills
- A strong understanding of technology trends and solutions within the unified communications marketplace
- Infocomm CTS (preferred)
- Strong skill set in relationship building, analytical thinking & problem solving
- Priority management skills essential for managing large account territories
- Experience with CRM systems ( Salesforce.com) & Microsoft Suite tools

**Thank you in advance for reviewing my candidacy for this position.**

Sincerely,

Shae Gerlach