

Account Executive, Enterprise Cover Letter

24981 Bart Burg Jacquelynefurt, TN 78133

Dear Royal Waters,

I am excited to be applying for the position of account executive, enterprise. Please accept this letter and the attached resume as my interest in this position.

In the previous role, I was responsible for architecture, installation, maintenance, and operation planning of the server and storage infrastructure for Cognizant's global managed service customers.

I reviewed the requirements of the job opening and I believe my candidacy is an excellent fit for this position. Some of the key requirements that I have extensive experience with include:

- Demonstrated evidence of meeting and/or exceeding targets in the past 5 yrs
- Strong business relationship building expertise
- Applicants who have experience within the Healthcare industry will have an added advantage
- Significant experience selling SaaS/Cloud Based HCM)to C-levels within enterprise accounts
- Solid track record of strong quota attainment
- Demonstrated market/industry experience and competitive landscape knowledge
- Relevant experience in working on government tenders and projects
- A track record of overachievement and hitting sales targets

Thank you in advance for reviewing my candidacy for this position.

Sincerely,

Casey Tillman