

Account Development Cover Letter

521 Kohler ManorBurthaven, NE 83819

Dear Casey Runte,

I submit this application to express my sincere interest in the account development position.

In my previous role, I was responsible for direction to Licensed Operators in own areas related to selecting prime office locations, identifying methods to continuously improve business performance and growth, and operating the office in compliance with company policies and promoting company programs.

My experience is an excellent fit for the list of requirements in this job:

- Develop and leverage constructive relationships within assigned accounts
- Act as key contact for customer on a local level
- Maintain access to key decision makers and establish coach network
- Try to resell within account, VAS
- Conduct research meetings with the customers and leverage coach network identify new opportunities
- Coordinate the account, ensure quality of delivered services
- Monitor performance of site operation teams, facilitate in case of customer issues
- Facilitate knowledge/ best-practice sharing between DSC community < within sector/ geography>

Thank you in advance for reviewing my candidacy for this position.

Sincerely,

Armani Cormier