

Account Development Manager Cover Letter

168 Spinka Lane Delphamouth, TX 35949

Dear Azariah Lemke,

I would like to submit my application for the account development manager opening. Please accept this letter and the attached resume.

In the previous role, I was responsible for enterprise Support customers with monthly/quarterly Executive Summaries and host a conference call for the customer and McAfee virtual team to discuss past or current support issues.

I reviewed the requirements of the job opening and I believe my candidacy is an excellent fit for this position. Some of the key requirements that I have extensive experience with include:

- Familiarity with electronic invoice and payment solutions
- Experience Working With Global/Multinational Customers
- Effectiveness In Seeking Out/Establishing Relationships At High Levels And With Cross - Functional Areas
- Demonstrated Success In Developing, Leading And Executing On Sales Strategies, Presentations And Subsequent Negotiations
- Proficient in creating reports in Salesforce.com
- Proven success with ToutApp and Tout campaigns in other sales roles
- Experienced with Social Media Tools
- Strong Microsoft Office Suite skills including excel, PowerPoint

Thank you in advance for reviewing my candidacy for this position.

Sincerely,

Quinn Beer