

Account Development Manager Cover Letter

249 Kub Village East Roderickbury, WI 05972

Dear Tyler Medhurst,

I am excited to be applying for the position of account development manager. Please accept this letter and the attached resume as my interest in this position.

Previously, I was responsible for leadership to the execution of APU's mobile applications development in partnership with the Office of Internet, Media, and Technology.

My experience is an excellent fit for the list of requirements in this job:

- Thorough understanding of product and solution portfolio
- Previous Business Development and Account Management experience
- Background in IT Sales or Telecom Sales is an advantage
- Sales experience in the B2B space with specific Key account management responsibilities' preferred
- Proactive leadership in a team environment
- Knowledge of trade and retail market (OTC/diagnostics or pharmaceutical preferable), competitive products and industry at a national level
- Knowledge of Diabetes or another related disease/condition
- Very strong financial acumen B2B sales experience Strong communication skills and a will to win

Thank you for considering me to become a member of your team.

Sincerely,

Reese Bechtelar