

Account Consultant Cover Letter

517 Leffler LaneMelindabury, HI 31178-1826

Dear Robin Marks,

I submit this application to express my sincere interest in the account consultant position.

Previously, I was responsible for you with uncapped earning potential, a competitive base salary and exceptional benefits; top performers receive all-expense-paid trips to exotic locations.

Please consider my experience and qualifications for this position:

- Knowledge of use of office equipment (including but not limited to copy machines, printers, faxes, binding machine)
- Energy, hustle, and appetite for growth and responsibility
- Managing an extremely qualified pipeline of key competitive accounts while continually prospecting for more
- Formulating entrepreneurial sales strategies in order to protect and win existing/new business
- Specializing in consultative sales techniques and effectively pivoting around challenging customer needs
- Assessing which relationships will benefit from face to face interaction and executing appropriately in a variety of manners
- Building and maintaining client relationships by providing exceptional customer service and superior product consultation
- Developing rapport with Tour Consultants by consulting on competition in their territories, innovative sales techniques, and competitive bidding

I really appreciate you taking the time to review my application for the position of account consultant.

Sincerely,

Avery Kemmer