

Account Business Manager Cover Letter

159 Krajcik Village South Boyce, LA 04612-9885

Dear Briar Kunde,

In response to your job posting for account business manager, I am including this letter and my resume for your review.

In my previous role, I was responsible for leadership and coaching to an extended sales team (Corporate Key Account and its national eco system) to provide exceptional coverage for accounts with multiple plant locations.

My experience is an excellent fit for the list of requirements in this job:

- Strong organizational skills and attention to detail with sense of urgency
- Work collaboratively with team members, marketing and management
- Track record of meeting and exceeding quotas in sales
- Experience in selling programs such as Miller Heiman, Sandler
- Experience selling into enterprise accounts
- Pursues strong influence and negotiations skills for win-win solutions with persistence, compromise, and respect
- Manage ambiguity and strategize solutions for the customer's business and 6P plan performance and quickly develop alternative plans as needed
- Accustomed to working within a collaborative, team environment

Thank you for considering me to become a member of your team.

Sincerely,

Greer Bahringer