

Account Advisor Cover Letter

560 Lubowitz GlensJohnieton, NC 62600

Dear Emerson Zemlak,

I submit this application to express my sincere interest in the account advisor position.

In the previous role, I was responsible for business outlook for the assigned accounts, develop and execute recovery plans in circumstances of any gaps to achieve the quota.

Please consider my experience and qualifications for this position:

- RSA Portal Changes
- Accountable for identifying client issues, proposing solutions and escalating to the appropriate person to the point of resolution
- Securing at least 1 net new term agreement per quarter
- Conduct Daily Reviews at least once per quarter to help the team to better engage clients to deliver value
- Document and share client successes to better the knowledge base of the team as a whole (chatter, confluence, Daily Review, Pod Meeting, email to account manager)
- Manage a book of clients and renew the revenue monthly
- Build and strengthen relationships, develop a sense of trust and reliance with restaurant owners
- Reply to restaurant inquiries and requests or route them to Restaurant Care with in one business day

Thank you in advance for taking the time to read my cover letter and to review my resume.

Sincerely,

Hayden Robel