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# Example of Strategic Account Executive Cover Letter

87829 Shella Road
Kyleville, DE 48422-6030

**Dear Landry Champlin,**

In response to your job posting for strategic account executive, I am including this letter and my resume for your review.

In my previous role, I was responsible for value in complex negotiations & the closing of new business, including appropriate use of Senior Sales & Corporate Executives to maximize results.

Please consider my qualifications and experience:

* Willingness to travel to customer sites as directed by sales management
* Preferred e – commerce sales experience
* Be a self-motivated problem solver who is detail oriented and can work with minimal supervision
* Ease of selling to C-level executives
* Knowledge of Auto eco-system
* Senior level auto contacts through previous working relationships
* High level technology understanding
* Navigating complex decision making process

**Thank you for your time and consideration.**

Sincerely,

Rowan Steuber