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# Example of Sales Manager / Account Manager Cover Letter

79429 Ling Skyway
Walshfurt, NM 09693-0694

**Dear Lennon Hane,**

In response to your job posting for sales manager / account manager, I am including this letter and my resume for your review.

Previously, I was responsible for monthly reporting that includes sales volume, margin/profitability, prospect customer pursuit, industry trends, competitive programs/pricing, etc.

Please consider my qualifications and experience:

* Highly detail oriented, with problem solving and client service management abilities
* Strong collaborator who is able to works across groups and self-driven towards beating goals
* Disciplined territory manager who can audit and break down sales processes, identify an action plan for an improved sales, and deliver on action plan to achieve results
* Passion to established trusted partnerships with clients and key leaders & stakeholders across departments
* Proficient in Microsoft Office software and SalesForce.com (or other CRM)
* Experience selling to large, complex accounts using a consultative selling process
* Proven success with and understanding of a structured sales process and pipeline management
* Exemplary high standards for customer service, honesty, and integrity

**Thank you in advance for taking the time to read my cover letter and to review my resume.**

Sincerely,

Cameron Rodriguez