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# Example of Account Development Representative Cover Letter

102 Shannon Junctions  
North Vanesahaven, OH 44421

**Dear Sawyer Cremin,**

I would like to submit my application for the account development representative opening. Please accept this letter and the attached resume.

In my previous role, I was responsible for prompt phone/email follow up to all inbound leads and properly document and track results in salesforce.com.

Please consider my qualifications and experience:

* Fluent proficiency in Italian and English
* SaaS experience highly preferred
* Experience as a Salseforce.com user preferred
* Experience in discovering, defining, growing and capturing existing and new market opportunities
* Proven track record in account development, planning and sales growth
* Experience in identifying key decision makers and building solid customer relationships
* Strong negotiation skills with the creativity to create win/ win solutions
* Proven experience in planning and executing the sales process in an organized fashion

**Thank you in advance for reviewing my candidacy for this position.**

Sincerely,

Peyton Maggio