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# Example of Account Development Representative Cover Letter

39612 Mindi Plaza  
West Hobert, OH 35869

**Dear Cameron Leannon,**

Please consider me for the account development representative opportunity. I am including my resume that lists my qualifications and experience.

In the previous role, I was responsible for consistent partner management to ensure that our Systems Integrator partnersare developing their sales, pre sales and delivery capabilities in line with ;salesforce.com strategy.

I reviewed the requirements of the job opening and I believe my candidacy is an excellent fit for this position. Some of the key requirements that I have extensive experience with include:

* Utilization of web based and other virtual technologies for sales growth preferred
* Strong small and medium sized account development and relationship building skills utilizing virtual technology tools and processes
* Proficient with web presentation tools and related technologies
* Strong sense of urgency, thirst, and initiative for account development and results in a fast moving and evolving environment
* Knowledge of Personal Care, Home Care, and Beauty markets preferred
* Implement customer value management philosophy
* Minimal, dependent upon customer needs
* Fluent proficiency in English + other languages beneficial

**Thank you for taking your time to review my application.**

Sincerely,

Sutton Gerlach