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# Example of Account Development Representative Cover Letter

38545 Leona Squares  
Gleichnerton, DE 33170

**Dear Emery Marks,**

I am excited to be applying for the position of account development representative. Please accept this letter and the attached resume as my interest in this position.

In my previous role, I was responsible for input on opportunities, product positioning and value proposition in the market for new and existing products.

My experience is an excellent fit for the list of requirements in this job:

* Strong selling and influential skills to build relationships and drive business at customer level and amongst team members
* Prior related experience, preferably in Food/Beverage, DSD/Retail
* Self-starter, independent learner, competitive
* Establish, develop and grow new business relationships over the telephone with influential contacts within Enterprise & Commercial accounts within Hong Kong, Taiwan, Macau & China
* Establish, develop and grow new business relationships over the telephone with influential contacts within Enterprise & Commercial accounts in Asia
* Establish, develop and grow new business relationships over the telephone with influential contacts within Key Accounts within ANZ
* Fluent Flemish speaking and English
* Identifies sales potential in our targeted account lists with research while using many of the industry’s modern prospecting tools

**Thank you for taking your time to review my application.**

Sincerely,

Shae Huels