



Example of Account Manager, End User Job Description

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Our innovative and growing company is searching for experienced candidates for the position of account manager, end user. To join our growing team, please review the list of responsibilities and qualifications.

Responsibilities for account manager, end user

- Adopt the company's disciplined approach to managing sales opportunities and front log using available sales tools
- Ensure customer satisfaction through regular contacts / visits and company sponsored surveys
- Analyse current business levels against allocated sales target and provide monthly, quarterly and yearly sales forecasts
- Perform any other relevant duties as and when assigned by Manager
- Responsible for achieving and exceeding the annual sales target through the
- Become the expert your customers need
- Develop into a trusted advisor
- Influence decisions
- Look ahead
- Support and manage

Qualifications for account manager, end user

- Bachelor of Science degree in an Engineering discipline (Electrical, Mechanical-Electrical, Instrumentation, Electronic, Control & Automation, Mechatronic, Chemistry)
- Ability to implement global coordination of sales or projects execution
- Minimum of 3 years selling and/or engineering experience in the industry
- High level of clock speed

