

Accounts Executive Cover Letter

40466 Oren LightWest Rosalieburgh, NH 70800-0999

Dear Baylor Pollich,

I am excited to be applying for the position of accounts executive. Please accept this letter and the attached resume as my interest in this position.

In my previous role, I was responsible for assignment cost input to Mobility Manager for the annual financial year end budgeting for international assignees.

Please consider my qualifications and experience:

- Knowledge or Interest in start-up eco system
- Understands the business environment and the economic, social, and political trends that impact a top communication and media organization's strategy
- Proficiency in account planning and account management
- Understands the differences between management and leadership
- Negotiates with an understanding of the decision making process and communicates the value of the entire solution, services and software
- Maintains accurate revenue forecasts for software and services
- Comprehends the implications of contractual dialogue and commercial risk as they relate to the software industry
- Preferred location is Philadelphia or New York City Area

Thank you in advance for reviewing my candidacy for this position.

Sincerely,

Parker Rosenbaum