## **Account Strategist Cover Letter**

2770 Kutch TurnpikeSlyviamouth, CT 64922-9767

## **Dear Shiloh Lubowitz,**

In response to your job posting for account strategist, I am including this letter and my resume for your review.

In my previous role, I was responsible for guidance to aid in development of creative - which ranges from advertising and direct-to-customer marketing, digital media, print collateral, and web updates.

My experience is an excellent fit for the list of requirements in this job:

- Building Trusted Relationships with customer Decision Makers, including their Chief Technology and Information Officers, and decision makers within the agencies business units
- In-depth knowledge of agencies' technology environments
- Attention to detail via extensive follow-up and tracking will also be an important aspect of this role
- Flexibility and a positive attitude to change
- Strong prioritization and objection handling skills
- Previous work experience in the Public Sector is preferred but not mandatory
- The ATS will be in a highly visible business role and should have extensive experience working with strategic DoD organizations and should be deeply familiar with the organizational makeup, core missions and strategies of the DoD and the IT environment
- Strong expertise with enterprise solutions

Thank you in advance for reviewing my candidacy for this position.

Sincerely,

Charlie Hettinger