

# Account Rep Cover Letter

27208 Barrows BridgePort Loreleiview, SD 90575-7847

**Dear Jordan Klocko,**

I submit this application to express my sincere interest in the account rep position.

In my previous role, I was responsible for collections, coordination and resolution of outstanding invoices from past due Healthcare Consumers, Hospitals, Commercial, Distributors and Government Programs.

I reviewed the requirements of the job opening and I believe my candidacy is an excellent fit for this position. Some of the key requirements that I have extensive experience with include:

- Execute the selling cycle in a manner that is concise, professional, ethical, and which leads the customer to action
- Target accounts and achieve results through a daily action plan
- Identify commercial needs, opportunities, weaknesses and strengths of the franchise to improve the business and to propose initiatives and solutions and optimize sales
- Identify potential customers by evaluating their clinical and economic needs
- Keep updated in product information, launching of products and procedures by constantly study training material, reading product awareness reports, assist to congresses and more
- Monitor the competition, strengthen relationships with all key players this includes Staffing, Administration, Finance, Purchase Dept., from institutions
- Provide marketing intelligence information to the sales organization
- Support the inventory management and planning

**Thank you for your time and consideration.**

Sincerely,

Emery Wolf