

# Account Partner Cover Letter

28145 Tess PinesLake Carol, MN 24906-5042

**Dear Sam Smith,**

I submit this application to express my sincere interest in the account partner position.

Previously, I was responsible for service and product knowledge to the specified channel, through the use of gathering information on the customer's business processes, critical success factors, and competitive standing.

Please consider my experience and qualifications for this position:

- Attention to detail, providing a high-level of detail in every action
- Excellent Excel Skills, Experience with PowerPoint, Outlook
- Focused, with good attention to detail / Team work oriented
- Tenacious and creative
- A self-starter who can anticipate opportunities
- Strong Outcome oriented
- Equivalent software industry experience in IT systems, security, enterprise or infrastructure management
- Help partner move into strategic areas for Juniper around ecosystems in Data Center, Campus, NFV and Automation

**Thank you in advance for reviewing my candidacy for this position.**

Sincerely,

Ryan Ondricka