

Account Partner Cover Letter

6580 Kling Gateway Willmsborough, ME 36069-6497

Dear Oakley Herman,

I would like to submit my application for the account partner opening. Please accept this letter and the attached resume.

In the previous role, I was responsible for leadership and direction in establishing performance management practices/processes for individual business units in line with business strategy and culture.

I reviewed the requirements of the job opening and I believe my candidacy is an excellent fit for this position. Some of the key requirements that I have extensive experience with include:

- Minimum of 2 avg visits to BP people per day with reasons of visit, agenda and action plans
- Successful delivery of training and relative communications to assist pro-actively with mind-share increase
- Successful interlock with ENT & PS teams
- Increase of active trading accounts
- Proven sales record in multi tear sales model
- Understanding if multi tear sales model
- Documented marketing understanding
- Hi competencies in standard CRM and office application especially Excel

Thank you for taking your time to review my application.

Sincerely,

Emerson Yost