

Account Partner Cover Letter

32143 Clarissa InletErdmanmouth, NJ 25604

Dear Frankie Schmeler,

In response to your job posting for account partner, I am including this letter and my resume for your review.

In my previous role, I was responsible for a consultative approach to the Business Unit about the impact of the services delivered on the business model software processes and applications.

My experience is an excellent fit for the list of requirements in this job:

- Technical / Professional Knowledge- Nielson, Consumer Insights, Category management principles, Presentation skills, Word, PowerPoint, and Excel, advanced financial and P&L understanding
- Attend and participating in sales meetings, product seminars and trade shows
- Assign opportunities to most appropriate partners
- Established Distribution, VARs and Systems Integrators network in Japan
- Very comfortable in the "C" suite with a track record of closing six and seven figure deals
- Has a presence
- Executive level relationships with Indonesia focus partners and distributors
- Expert understanding of localized technology marketplace and trends

Thank you in advance for reviewing my candidacy for this position.

Sincerely,

Emerson Johnson