

Account Executive Cover Letter

88017 Kirlin TrailSouth Lyndiafurt, NY 46827-1188

Dear Robin Gulgowski,

In response to your job posting for account executive, I am including this letter and my resume for your review.

Previously, I was responsible for strong coaching and mentoring through a deep understanding of the sales role, our business model, and our sales methodology; This includes coaching on territory planning (including prospecting methods, development of AE's pillars to success) all the way through deal support across each stage of the sales cycle.

I reviewed the requirements of the job opening and I believe my candidacy is an excellent fit for this position. Some of the key requirements that I have extensive experience with include:

- Mastery of the following, office suites, Sales Forces, Internet/Intranet, Gosee
- Knowledge of the products/services in telephony and TIC
- Understands the client's industry, business, and needs – which in this case involves food
- Demonstrates social and digital media enthusiasm and delivers innovative ways to leverage the latest trends and platforms
- Experience with developing a strategic sales and marketing plan for a sales territory
- Strong work ethic and proficiency with Microsoft Office products
- Working knowledge of digital media preferred
- Valid driver's license and reliable automobile are necessary

I really appreciate you taking the time to review my application for the position of account executive.

Sincerely,

Corey Ondricka