

Account Executive, Commercial Cover Letter

795 Jacqueline Ford East Joie, AL 05989

Dear Reese Fritsch,

I submit this application to express my sincere interest in the account executive, commercial position.

In my previous role, I was responsible for counsel to line of business partners, develop creative briefs and project manage follow-through and accurate delivery of integrated creative services.

I reviewed the requirements of the job opening and I believe my candidacy is an excellent fit for this position. Some of the key requirements that I have extensive experience with include:

- Strong understanding of Ethernet, IP and Networking technology
- Knowledge of facilities-based fiber business within our footprint
- Available for local travel (within three hours of home base)
- Consistent track record in success vs quota
- Assist in the preparation of pre-work, scoping and contracts for Pivotal Labs Services engagements
- Consult with VP Level executives to develop and implement an effective enterprise wide strategy that maximizes the value delivered by our products and services
- Native Spanish, with good knowledge of English
- The location will be home office in Barcelona

Thank you for your time and consideration.

Sincerely,

Skyler Skiles