

# Account Exec Cover Letter

54237 Fe HollowLabadieburgh, MO 35044

**Dear Reese Botsford,**

I submit this application to express my sincere interest in the account exec position.

Previously, I was responsible for a high level of customer service by developing a thorough knowledge of each account and building a strong relationship with each client.

My experience is an excellent fit for the list of requirements in this job:

- Accomplished sales professional, contributing beyond self, sought out by others
- Establishes executive credibility and gains "insider status" to influence the partner's investment process primarily targeted at the senior leadership level
- May be assigned to a specific national account that traditionally is high in complexity and strategic importance to the firm
- Familiarity with the state of Virginia's geographical market area and live in Virginia
- Proficiency in Microsoft Word, Excel and Power Point along with knowledge of other software programs
- Strong sales, customer service, negotiation and problem-solving skills
- Car Rental industry exposure
- Develop C-level relationships, ensure customer satisfaction, accelerate adoption

**I really appreciate you taking the time to review my application for the position of account exec.**

Sincerely,

River Braun