

Account Exec Cover Letter

2527 Dicki PlainsNorth Ozell, IA 35816

Dear Avery Wilderman,

In response to your job posting for account exec, I am including this letter and my resume for your review.

Previously, I was responsible for continual selling support to each account in order to drive after sales business and growth opportunities.

Please consider my experience and qualifications for this position:

- Experience selling in the Office Buildings, Property Management Companies and BSC's
- Experience selling in the manufacturing, education or foodservice space
- These customers are complicated
- These big companies are run by business people...even the IT teams
- Being a financial ninja is very useful
- Define and deliver sales engagement with customers
- Engage internal and external partners across the region to create and build relationships
- Develop and deploy a region specific strategy to engage unique markets

I really appreciate you taking the time to review my application for the position of account exec.

Sincerely,

Greer Spinka