

Account Exec Cover Letter

2843 Tamar Summit West Brian, MO 40806

Dear Lennon Pacocha,

I am excited to be applying for the position of account exec. Please accept this letter and the attached resume as my interest in this position.

Previously, I was responsible for direction and support to sales team members at each account location to execute strategic account plan.

I reviewed the requirements of the job opening and I believe my candidacy is an excellent fit for this position. Some of the key requirements that I have extensive experience with include:

- Fluency and experience of working in another European language preferable
- A flexible and willing approach to travel and work in other offices/locations is an essential requirement
- Flexibility to work across a range of projects and clients while ensuring all tasks are carried out to the highest quality, on time and within agreed budget
- Attention to detail with an emphasis on report preparation and database entry is essential
- Software sales experience in the software-as-a-service (SaaS) & application/data integration
- Experience managing an Enterprise Software Sales Cycle
- Previous Sales Methodology training, strong customer references preferred
- Written and oral fluency in Spanish and conversational English

Thank you for your time and consideration.

Sincerely,

Casey McClure